



HAMMOCK DUNES BRIDGE TOLL FACILITY IMPROVEMENTS			
BID DATE: JANUARY 10, 2020			
S.E. CLINE CONSTRUCTION, INC. - LOW BIDDER/ONLY BIDDER			
	ORIGINAL BID	REVISED BID	SAVINGS
	1/10/2020	5/5/2020	
BASE BID:	\$ 152,912.50	\$ 148,727.00	\$ 4,185.50
ALTERNATE BID:	\$ 1,042,251.93	\$ 836,887.09	\$ 205,364.84
TOTAL BID:	\$ 1,195,164.43	\$ 985,614.09	\$ 209,550.34



S.E. Cline Construction, Inc.
P.O. Box 354425
18 Utility Drive
Palm Coast, Florida 32135

May 5, 2020

CPH Engineers, Inc.
520 Palm Coast Pkwy SW, Ste. 200
Palm Coast, FL 32137

RE: DCDD Toll Plaza, Palm Coast Revised Pricing

Dear Brent:

As requested, we have priced the value engineering (VE) items received on January 21, 2020, and as further modified on March 26, 2020 and as further modified on April 23, 2020 through conversations with the client, CPH architect, and CPH engineer. The final total deduct is \$209,550.34; final revised project value is \$985,614.09.

Please feel free to contact us for further information.

Best regards,

A handwritten signature in black ink, appearing to read "Eric Rush", is written over a light blue horizontal line.

Eric Rush
Vice President

S.E. CLINE CONSTRUCTION, INC.
Palm Coast Toll Plaza
Plans With Revisions Through 10/22/2019

5/4/2020

NO.	BASE BID ITEM	QUANTITY	UNITS	TOTAL UNIT	TOTAL BID
1	General Conditions	1	ls	\$7,500.00	\$7,500.00
2	Fuel Tank Removal	1	ls	\$26,875.00	\$26,875.00
3	New Generator And Electrical	1	ls	\$80,000.00	\$80,000.00
4	Generator Enclosure	1	ls	\$31,564.50	\$31,564.50
5	Mobilization	1	ls	\$2,787.50	\$2,787.50
					\$148,727.00

NO.	ALTERNATE BID ITEM	QUANTITY	UNITS	TOTAL UNIT	TOTAL BID
1	General Conditions (with Temporary Trailor)	1	ls	\$55,611.25	\$55,611.25
2	Survey	1	ls	\$9,375.00	\$9,375.00
3	Light Clearing	1	ac	\$15,000.00	\$15,000.00
4	Earthwork (Landscape And Irrigation)	1	ls	\$83,597.84	\$83,597.84
5	Over Excavation (Unsuitables)	1	ls	\$27,577.50	\$27,577.50
6	Silt Fence	1,262	lf	\$3.13	\$3,950.06
7	Electrical	1	ls	\$60,750.00	\$60,750.00
8	Architectural Improvements (See Attached Scope	1	ls	\$310,810.16	\$310,810.16
9	Storm Water 15" RCP 0-4'	40	lf	\$85.78	\$3,431.20
10	Storm Water 18" RCP 4-6'	9	lf	\$61.16	\$550.44
11	Storm Water 24" RCP 0-4'	71	lf	\$112.03	\$7,954.13
12	Storm Water "C" Box 4-6	2	ea	\$3,189.54	\$6,379.08
13	Storm Water "C" Inlet 6-8	1	ea	\$4,551.84	\$4,551.84
14	Storm Water Outfall Structure 6-8	1	ea	\$3,904.25	\$3,904.25
15	Storm Water Manhole 4-6	1	ea	\$4,079.84	\$4,079.84
16	Storm Tech System	1	ls	\$92,188.75	\$92,188.75
17	1.5in Asphalt Type S-III	1447	sy	\$12.55	\$18,159.85
18	6" Crushed Concrete Base	1563	sy	\$14.63	\$22,866.69
19	12" Stabilized Sub-Base	1688	sy	\$11.38	\$19,209.44
20	Traffic Control	1	ls	\$3,125.00	\$3,125.00
21	Concrete "D" Curb	908	lf	\$10.31	\$9,361.48
22	Concrete Sidewalks and H/C Ramps	6293	sf	\$6.53	\$41,093.29
23	Striping, Signage & Car Stops	1	ls	\$25,572.50	\$25,572.50
24	Testing (Compaction)	1	ls	\$5,000.00	\$5,000.00
25	Mobilization	1	ls	\$2,787.50	\$2,787.50
					\$836,887.09

Not Included

- 1 Removal or replacement of unsuitable soils.
(Except For Storm Tech System Area Specified
On Drawings)
- 2 Concrete headwalls or fencing.
- 3 Any work not shown above.
- 4 Permits or Fees

Notes:

Due to fluctuating prices the Contractor and Owner agree that in the event of a fluctuation (increase or decrease) in the price of materials to be supplied to Contractor pursuant to a subcontract or purchase order, the Contract Sum shall be adjusted by an amount equal to the adjustment in the subcontract sum or purchase order price (with no mark-up for overhead and profit). Proof of the fluctuation shall be a letter or revised quote written by the supplier to the Contractor or the manufacturer to the supplier. The Contractor shall make every effort possible to avoid price increases. Materials may be purchased ahead of schedule if possible to avoid a price increase.

S.E. CLINE CONSTRUCTION, INC.

1/10/2020

Palm Coast Toll Plaza

Plans With Revisions Through 10/22/2019

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1	General Conditions	1	ls	\$7,500.00	\$7,500.00
2	Fuel Tank Removal	1	ls	\$26,875.00	\$26,875.00
3	New Generator And Electrical	1	ls	\$80,000.00	\$80,000.00
4	Generator Building	1	ls	\$35,750.00	\$35,750.00
5	Mobilization	1	ls	\$2,787.50	\$2,787.50

\$152,912.50

NO.	ALTERNATE BID ITEM	QUANTITY	UNITS	TOTAL UNIT	TOTAL BID
1	General Conditions (with Temporary Trailer)	1	ls	\$55,611.25	\$55,611.25
2	Survey	1	ls	\$9,375.00	\$9,375.00
3	Light Clearing	1	ac	\$15,000.00	\$15,000.00
4	Earthwork (Landscape And Irrigation)	1	ls	\$83,597.84	\$83,597.84
5	Over Excavation (Unsuitables)	1	ls	\$27,577.50	\$27,577.50
6	Silt Fence	1,262	lf	\$3.13	\$3,950.06
7	Electrical	1	ls	\$60,750.00	\$60,750.00
8	Architectural Improvements	1	ls	\$516,175.00	\$516,175.00
9	Storm Water 15" RCP 0-4'	40	lf	\$85.78	\$3,431.20
10	Storm Water 18" RCP 4-6'	9	lf	\$61.16	\$550.44
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25	Mobilization	1	ls	\$2,787.50	\$2,787.50

\$1,042,251.93

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Notes:

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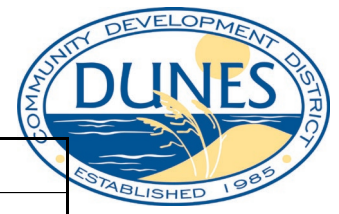


FISCAL YEAR 2020 TOLL REVENUES

FY 2019	REVENUES						VEHICLES TRIPS						\$/VEHICLE
			%	TOTAL	PREVIOUS	% CHANGE		PREVIOUS	% CHANGE			TURN ARND/	
		BRIDGE	CASH/	MONTHLY	YEAR	FROM PRIOR		YEAR	FROM PRIOR		BRIDGE	VIOLATION/	
MONTH	CASH	PASS	BPASS	COLLECTIONS	COLLECTIONS	YEAR	TOTAL	VEHICLES	YEAR	CASH	PASS	EMPLOYEE	
OCTOBER 2019	\$ 57,899.00	\$ 70,985.66	81.56%	\$ 128,884.66	\$ 130,734.75	-1.44%	165,694	157,518	5.19%	28,347	133,227	4,120	\$ 0.777847
NOVEMBER 2019	\$ 55,574.00	\$ 68,455.35	81.18%	\$ 124,029.35	\$ 124,332.37	-0.24%	159,314	151,607	5.08%	27,273	128,259	3,782	\$ 0.778521
DECEMBER 2019	\$ 55,579.50	\$ 70,217.83	79.15%	\$ 125,797.33	\$ 123,718.15	1.65%	162,010	150,561	7.60%	27,354	130,741	3,915	\$ 0.776479
JANUARY 2020	\$ 52,468.50	\$ 75,695.36	69.32%	\$ 128,163.86	\$ 127,339.90	0.64%	171,138	159,652	7.19%	25,782	141,129	4,227	\$ 0.748892
FEBRUARY 2020	\$ 57,601.00	\$ 74,327.40	77.50%	\$ 131,928.40	\$ 133,114.14	-0.90%	169,696	161,300	5.21%	28,350	137,443	3,903	\$ 0.777440
MARCH 2020	\$ 63,817.50	\$ 70,048.02	91.11%	\$ 133,865.52	\$ 168,387.79	-25.79%	164,738	190,982	-13.74%	31,284	129,207	4,247	\$ 0.812596
APRIL 2020	\$ 1,990.00	\$ 3,326.13	59.83%	\$ 5,316.13	\$ 155,191.92	-2819.26%	109,810	181,265	-39.42%	951	6,139	102,720	\$ 0.048412
MAY 2020					\$ 153,375.03		0	178,825	-100.00%				#DIV/0!
JUNE 2020					\$ 151,199.06		0	167,894	-100.00%				#DIV/0!
JULY 2020					\$ 158,633.96		0	179,953	-100.00%				#DIV/0!
AUGUST 2020					\$ 131,704.16		0	162,872	-100.00%				#DIV/0!
SEPTEMBER 2020					\$ 98,300.89		0	128,892	-100.00%				#DIV/0!
TOTALS=	\$ 344,929.50	\$ 433,055.75		\$ 777,985.25	-53.02%		1,102,400	1,971,321		169,341	806,145	126,914	
PERCENT OF TOTAL=	44.3%	55.7%								15.4%	73.1%	11.5%	
AVERAGES=	\$ 49,275.64	\$ 61,865.11	77.09%	\$ 111,140.75			91,867			24,192	115,164	18,131	
12 MONTH PROJECTION=	\$ 591,307.71	\$ 742,381.29		\$ 1,333,689.00			1,102,400			290,299	1,381,963	217,567	
FY 19 BUDGETED PROJECTION=	\$ 1,695,750												
	12345	=Revised number											



CALENDAR YEAR 2019 REVENUE PER TRIP SUMMARY						
TRAFFIC						
2019	TOTAL	CASH	B PASS	LOYALTY	NON-REVENUE	VIOLATIONS
JANUARY	159,652	31,604	124,011	-	3,510	527
FEBRUARY	161,300	35,021	122,294	-	3,304	681
MARCH	190,982	48,318	138,362	-	3,647	655
APRIL	181,265	42,705	134,585	-	3,523	452
MAY	178,825	42,412	132,011	47	3,841	514
JUNE	167,894	44,308	118,376	792	3,658	760
JULY	179,953	44,133	125,162	5,437	4,148	1,073
AUGUST	162,872	31,400	120,909	6,333	3,499	731
SEPTEMBER	127,514	22,119	96,496	2,717	2,717	3,465
OCTOBER	165,694	28,347	126,563	6,664	3,667	453
NOVEMBER	159,314	27,273	121,324	6,935	3,313	469
DECEMBER	155,689	26,038	118,256	7,667	3,228	500
TOTALS=	1,990,954	423,678	1,478,349	36,592	42,055	10,280
REVENUE						
2019	TOTAL	CASH	B PASS	LOYALTY		
JANUARY	\$ 127,339.90	\$ 64,569.50	\$ 62,770.40	\$ -		
FEBRUARY	\$ 133,114.14	\$ 71,257.00	\$ 61,857.14	\$ -		
MARCH	\$ 168,387.79	\$ 98,302.50	\$ 70,085.29	\$ -		
APRIL	\$ 155,191.92	\$ 86,931.00	\$ 68,260.92	\$ -		
MAY	\$ 153,375.03	\$ 86,343.50	\$ 66,985.03	\$ 46.50		
JUNE	\$ 151,199.06	\$ 90,212.50	\$ 60,194.56	\$ 792.00		
JULY	\$ 158,633.96	\$ 89,502.50	\$ 63,694.46	\$ 5,437.00		
AUGUST	\$ 131,704.16	\$ 63,856.00	\$ 61,515.16	\$ 6,333.00		
SEPTEMBER	\$ 98,300.89	\$ 45,165.00	\$ 49,040.89	\$ 4,095.00		
OCTOBER	\$ 128,884.66	\$ 57,899.00	\$ 64,321.66	\$ 6,664.00		
NOVEMBER	\$ 124,029.35	\$ 55,574.00	\$ 61,520.35	\$ 6,935.00		
DECEMBER	\$ 125,797.33	\$ 55,579.50	\$ 62,196.83	\$ 8,021.00		
TOTALS=	\$ 1,655,958.19	\$ 865,192.00	\$ 752,442.69	\$ 38,323.50		
AVERAGE REVENUE PER TRIP=			\$ 0.83			



2020 COVID-19 LOST REVENUE REPORT					
DAYS	DATE		VEHICLES	LOST REVENUE AT:	
				\$0.83	PER TRIP
1	4/2/2020	*	118	\$	97.94
2	4/3/2020		3,271	\$	2,714.93
3	4/4/2020		2,748	\$	2,280.84
4	4/5/2020		1,869	\$	1,551.27
5	4/6/2020		3,298	\$	2,737.34
6	4/7/2020		3,539	\$	2,937.37
7	4/8/2020		3,445	\$	2,859.35
8	4/9/2020		3,560	\$	2,954.80
9	4/10/2020		3,717	\$	3,085.11
10	4/11/2020		3,351	\$	2,781.33
11	4/12/2020		2,076	\$	1,723.08
12	4/13/2020		3,442	\$	2,856.86
13	4/14/2020		3,369	\$	2,796.27
14	4/15/2020		3,418	\$	2,836.94
15	4/16/2020		3,486	\$	2,893.38
16	4/17/2020		4,168	\$	3,459.44
17	4/18/2020		3,389	\$	2,812.87
18	4/19/2020		3,064	\$	2,543.12
19	4/20/2020		3,636	\$	3,017.88
20	4/21/2020		4,254	\$	3,530.82
21	4/22/2020		4,443	\$	3,687.69
22	4/23/2020		4,270	\$	3,544.10
23	4/24/2020		3,980	\$	3,303.40
24	4/25/2020		4,080	\$	3,386.40
25	4/26/2020		3,798	\$	3,152.34
26	4/27/2020		4,596	\$	3,814.68
27	4/28/2020		4,772	\$	3,960.76
28	4/29/2020		4,924	\$	4,086.92
29	4/30/2020		4,480	\$	3,718.40
APRIL SUBTOTAL=			102,561		85,126
30	5/1/2020		5,555	\$	4,610.65
31	5/2/2020		5,244	\$	4,352.52
32	5/3/2020		4,620	\$	3,834.60
MAY SUBTOTAL=			15,419	\$	12,797.77
TOTALS=			117,980	\$	97,923.40
*TOLL SUSPENSION BEGAN AT 10PM					
DAYS ARE 6AM-559AM					